

Bank on The Difference

# **CW Bancorp**

## **Disclosure Statement** Rule 15c2-11(5) and Rule 144(c)(2) Under the Securities Exchange Act of 1934

- 1. The exact name of the issuer and its predecessor (if any): CW Bancorp CommerceWest Bank
- 2. The address of the issuer's principal executive offices: 2445 McCabe Way, Suite 300 Irvine, CA 92614 Telephone: 866-521-CWBK Website: www.cwbk.com
- 3. The state of incorporation: California
- 4. The exact title and class of securities: Common stock (CWBK)
- 5. The par or state value of the securities: No par value.
- 6. The number of shares or total amount of the securities outstanding as of the end of the issuer's most recent fiscal year:

3,314,358 shares of outstanding common stock as of December 31, 2022.

7. The name and address of the firm that facilitates stock purchases and sales:

Michael Natzic Hilltop Securities Inc. 42605 Moonridge Rd. Big Bear Lake, CA 92315

Email: Website:

Telephone: 909-584-4500 michael.natzic@HilltopSecurities.com www.HilltopSecurities.com

Jeffrey T. McMurray Janney Montgomery Scott LLC 1717 Arch Street Philadelphia, PA 19103

Joey Warmenhoven JWTT Inc. 1231 NW Hoyt St., Suite 206 Portland, OR 97209 Telephone: Email: Website: 800-526-6397 jmcmurray@janney.com www.janney.com

Telephone: Email: Website: 971-323-0698 joey@jwttinc.com www.jwttinc.com

### 8. The name and address of the stock transfer agent:

Computershare 350 Indiana St., Suite 800 Golden, CO 80401 Telephone: 800-962-4284 Email: syed.hussaini@computershare.com Website: <u>www.computershare.com</u>

### 9. The nature of the issuer's business:

The issuer is a one-bank holding company for CommerceWest Bank, a California chartered commercial bank that was organized in 2000 and is based in Irvine, California.

### 10. The nature of the products or services offered:

CommerceWest Bank is a full service commercial bank that offers a wide range of loan products, depository products and treasury management services.

### 11. The nature and extent of the issuer's facilities:

Both the issuer and the Bank operate from a facility in Irvine, California.

### 12. The name of the Chief Executive Officer and members of the Board of Directors:

Mr. Ivo A. Tjan, Chairman & Chief Executive Officer

Mr. Christopher J. Deering, Director

Mr. David L. Gaba, Director

Mr. Gregory R. Games, Director

Ms. Linda lannone, Director

Ms. Rosanne Luth, Director

Mr. Kenneth A. Shelton, Director

# 13. The issuer's most recent balance sheet and profit and loss and retained earnings statements:

See financial statements as of December 31, 2022 at the end of this document.

### 14. Similar financial information for the preceding fiscal year:

The financial statements that are referenced in Item 13 also contain comparative information for the years ended December 31, 2022 and 2021.

# 15. Whether the broker or dealer of any associated person is affiliated, directly or indirectly with the issuer:

N/A

- 16. Whether the quotation is being published or submitted on behalf of any otherbroker or dealer, and, if so the name of such broker dealer:  $_{\rm N/A}$
- 17. Whether the quotation is being submitted or published directly or indirectly on behalf of the issuer, or any director, officer or any person, directly or indirectly the beneficial owner of more than 10 percent of the outstanding units or shares of anyequity security of the issuer, and, if so, the name of such a person, and the basis forany exemption under the federal securities laws for any sales of such securities on the behalf of such a person:

N/A

# CW Bancorp and Subsidiary

### Consolidated Statements of Financial Condition

as of December 31, 2022 and 2021

### Consolidated Statements of Income

for the Years ended December 31, 2022 and 2021

## Consolidated Statement of Changes In Stockholders' Equity

for the Years ended December 31, 2022 and 2021



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### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION DECEMBER 31, 2022 AND 2021

#### ASSETS

	_	2022	2021
Cash and Due from Banks Interest-Bearing Deposits in Other Banks TOTAL CASH AND CASH EQUIVALENTS		<ul> <li>\$ 287,188,000</li> <li>150,500,000</li> <li>437,688,000</li> </ul>	\$ 251,828,000 145,049,000 396,877,000
Time Deposits in Other Banks		745,000	1,244,000
Securities Available for Sale Securities Held to Maturity Loans:		124,608,000 51,613,000	150,470,000 27,688,000
Real Estate Commercial Consumer	TAL LOANS	629,524,000 108,627,000 48,000,000 786,151,000	551,460,000 162,411,000 48,143,000 762,014,000
Premium on Loans Purchased Net Deferred Loan Costs (Fees) Allowance for Loan Losses	NET LOANS	6,496,000 1,736,000 (10,892,000) 783,491,000	5,353,000 5,353,000 83,000 (9,710,000) 757,740,000
Premises and Equipment Restricted Stock, at Cost Bank Owned Life Insurance ("BOLI") Deferred Income Taxes Goodwill Right of Use ("ROU") Asset Accrued Interest and Other Assets	_	1,076,000 6,244,000 8,288,000 9,679,000 3,061,000 3,977,000 7,376,000	1,318,000 3,917,000 8,087,000 3,291,000 3,061,000 4,565,000 7,667,000
ТО	TAL ASSETS	\$ 1,437,846,000	\$ 1,365,925,000

### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION DECEMBER 31, 2022 AND 2021

### LIABILITIES AND STOCKHOLDERS' EQUITY

		2022	2021		
Deposits:					
Noninterest-Bearing Demand		\$ 584,722,000	\$ 699,968,000		
Money Market		159,199,000	307,440,000		
Savings and NOW		485,394,000	139,447,000		
Time		74,755,000 82,195,			
ТО	TAL DEPOSITS	1,304,070,000	1,229,050,000		
Subordinated Debenture		50,000,000	50,000,000		
Operating Lease Liability		4,356,000	4,791,000		
Other Liabilities		9,800,000	8,549,000		
ΤΟΤΑ	L LIABILITIES	1,368,226,000	1,292,390,000		
Commitments and Contingencies - Note 10					
Stockholders' Equity:					
Preferred Stock - 100,000,000 Shares Author	rized, No Par Value;				
No Shares Issued and Outstanding		-	-		
Common Stock - 100,000,000 Shares Author	ized, No Par Value;				
Issued and Outstanding 3,314,358 and 3,437,	391 at 2022 and				
2021, respectively		13,986,000	14,693,000		
Additional Paid-in Capital		2,305,000	2,288,000		
Retained Earnings		65,128,000	54,377,000		
Accumulated Other Comprehensive (Loss) I	ncome, Net of Taxes				
of (\$4,937,000) in 2022 and \$911,000 in 202	1	(11,799,000)	2,177,000		
TOTAL STOCKHOI	DERS' EQUITY	69,620,000	73,535,000		
TOTAL LIABILITIES AND STOCKHOI	DERS' EQUITY	\$ 1,437,846,000	\$ 1,365,925,000		

### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

		2022	_	2021		
INTEREST INCOME						
Interest and Fees on Loans	\$	34,566,000	\$	26,496,000		
Interest on Taxable Investment Securities		2,854,000		1,339,000		
Interest on Tax-Exempt Investment Securities		1,489,000		1,151,000		
Other Interest Income		2,411,000 1,2				
TOTAL INTEREST INCOME		41,320,000		30,209,000		
INTEREST EXPENSE						
Interest on Deposits		2,114,000		993,000		
Subordinated Debenture		1,875,000 1,031,00				
Interest on Borrowings	8,000					
TOTAL INTEREST EXPENSE		3,997,000	2,024,000			
NET INTEREST INCOME		37,323,000	28,185,000			
Provision for Loan Losses		1,200,000		525,000		
NET INTEREST INCOME AFTER						
PROVISION FOR LOAN LOSSES		36,123,000		27,660,000		
NONINTEREST INCOME						
Service Charges and Fees on Deposits		4,475,000		4,447,000		
Earnings on BOLI		201,000	198,000			
Gain on Sale of Loans	-			(4,000)		
Servicing Fees		634,000	912,000			
Other		752,000	602,000			
		6,062,000		6,155,000		
NONINTEREST EXPENSE						
Salaries and Employee Benefits		9,889,000		7,949,000		
Furniture and Equipment Expense		450,000	467,000			
Occupancy Expense of Premises		829,000	786,000			
Data Processing		1,665,000	1,319,000			
Professional and Legal		817,000	752,000			
Marketing		426,000	293,000			
FDIC Insurance		238,000	605,000			
Other		3,769,000	3,049,000			
		18,083,000		15,220,000		
INCOME BEFORE INCOME TAXES		24,102,000		18,595,000		
Income Tax Expense		6,741,000		4,416,000		
NET INCOME	\$	17,361,000	\$	14,179,000		
Basic Earnings Per Common Share	\$	5.14	\$	4.04		
Diluted Earnings Per Common Share	\$	5.00	\$	3.95		
	Ψ	2.00	Ψ	0.70		

### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

							A	ccumulated	
	Commo Number of	n Sto	ock	A	dditional Paid-in	Retained	Car	Other	
	Shares		Amount		Capital	Earnings		mprehensive come (Loss)	Total
Balance at December 31, 2020	3,531,996	\$	13,905,000	\$	3,069,000	\$ 49,830,000	\$	3,404,000	\$ 70,208,000
Net Income						14,179,000			14,179,000
Stock-Based Compensation					90,000				90,000
Stock Repurchase	(318,993)		(2,712,000)			(6,795,000)			(9,507,000)
Stock Options Exercised	224,888		3,500,000		(871,000)				2,629,000
Dividends on Common Stock						(2,837,000)			(2,837,000)
Other Comprehensive Loss						 		(1,227,000)	 (1,227,000)
Balance at December 31, 2021	3,437,891		14,693,000		2,288,000	54,377,000		2,177,000	73,535,000
Net Income						17,361,000			17,361,000
Stock-Based Compensation					121,000				121,000
Stock Repurchase	(151,763)		(1,326,000)			(3,658,000)			(4,984,000)
Stock Options Exercised	28,230		619,000		(104,000)				515,000
Dividends on Common Stock						(2,952,000)			(2,952,000)
Other Comprehensive Loss								(13,976,000)	(13,976,000)
Balance at December 31, 2022	3,314,358	\$	13,986,000	\$	2,305,000	\$ 65,128,000	\$	(11,799,000)	\$ 69,620,000