

Bank on The Difference

## **CW Bancorp**

### **Disclosure Statement** Rule 15c2-11(5) and Rule 144(c)(2) Under the Securities Exchange Act of 1934

- 1. The exact name of the issuer and its predecessor (if any): CW Bancorp CommerceWest Bank
- 2. The address of the issuer's principal executive offices: 2445 McCabe Way, Suite 300 Irvine, CA 92614 Telephone: 866-521-CWBK Website: www.cwbk.com
- 3. The state of incorporation: California
- 4. The exact title and class of securities: Common stock (CWBK)
- 5. The par or state value of the securities: No par value.
- 6. The number of shares or total amount of the securities outstanding as of the end of the issuer's most recent fiscal year:

3,289,444 shares of outstanding common stock as of March 31, 2023.

7. The name and address of the firm that facilitates stock purchases and sales:

Michael Natzic Hilltop Securities Inc. 42605 Moonridge Rd. Big Bear Lake, CA 92315

Email: Website:

Telephone: 909-584-4500 michael.natzic@HilltopSecurities.com www.HilltopSecurities.com

Jeffrey T. McMurray Janney Montgomery Scott LLC 1717 Arch Street Philadelphia, PA 19103

Joey Warmenhoven JWTT Inc. 1231 NW Hoyt St., Suite 206 Portland, OR 97209 Telephone: Email: Website: 800-526-6397 jmcmurray@janney.com www.janney.com

Telephone: Email: Website: 971-323-0698 joey@jwttinc.com www.jwttinc.com

### 8. The name and address of the stock transfer agent:

Computershare 350 Indiana St., Suite 800 Golden, CO 80401 Telephone: 800-962-4284 Email: syed.hussaini@computershare.com Website: <u>www.computershare.com</u>

### 9. The nature of the issuer's business:

The issuer is a one-bank holding company for CommerceWest Bank, a California chartered commercial bank that was organized in 2000 and is based in Irvine, California.

### 10. The nature of the products or services offered:

CommerceWest Bank is a full service commercial bank that offers a wide range of loan products, depository products and treasury management services.

### 11. The nature and extent of the issuer's facilities:

Both the issuer and the Bank operate from a facility in Irvine, California.

### 12. The name of the Chief Executive Officer and members of the Board of Directors:

Mr. Ivo A. Tjan, Chairman & Chief Executive Officer

Mr. Christopher J. Deering, Director

Mr. David L. Gaba, Director

Mr. Gregory R. Games, Director

Ms. Linda M. lannone, Director

Ms. Rosanne Luth, Director

Mr. Kenneth A. Shelton, Director

# 13. The issuer's most recent balance sheet and profit and loss and retained earnings statements:

See financial statements as of March 31, 2023 at the end of this document.

### 14. Similar financial information for the preceding fiscal year:

The financial statements that are referenced in Item 13 also contain comparative information for the years ended December 31, 2022 and 2021.

# 15. Whether the broker or dealer of any associated person is affiliated, directly or indirectly with the issuer:

N/A

- 16. Whether the quotation is being published or submitted on behalf of any otherbroker or dealer, and, if so the name of such broker dealer:  $_{\rm N/A}$
- 17. Whether the quotation is being submitted or published directly or indirectly on behalf of the issuer, or any director, officer or any person, directly or indirectly the beneficial owner of more than 10 percent of the outstanding units or shares of anyequity security of the issuer, and, if so, the name of such a person, and the basis forany exemption under the federal securities laws for any sales of such securities on the behalf of such a person:

N/A

# CW Bancorp and Subsidiary

### Consolidated Statements of Financial Condition

as of March 31,2023, December 31, 2022 and 2021

### Consolidated Statements of Income

for the Three Months ended March 31, 2023 and 2022 for the Years ended December 31, 2022 and 2021

### Consolidated Statement of Changes In Stockholders' Equity

For the Three Months ended March 31, 2023 for the Years ended December 31, 2022 and 2021



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#### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

CW BANCORP AND SUBSIDIARY		December 31,		
ASSETS	March 31, 2023	2022	2021	
	(unaudited)	(aud	ited)	
Cash and Due from Banks Interest-Bearing Deposits in Other Banks	\$ 190,355,000 813,000	\$ 287,188,000 150,500,000	\$ 251,828,000 145,049,000	
TOTAL CASH AND CASH EQUIVALENTS	191,168,000	437,688,000	396,877,000	
Time Deposits in Other Banks	744,000	745,000	1,244,000	
Securities Available for Sale Securities Held to Maturity (net of allowance for credit losses) Loans:	104,734,000 50,747,000	124,608,000 51,613,000	150,470,000 27,688,000	
Real Estate	603,145,000	629,524,000	551,460,000	
Commercial	104,091,000	108,627,000	162,411,000	
Consumer	50,240,000	48,000,000	48,143,000	
TOTAL LOANS	757,476,000	786,151,000	762,014,000	
Premium on Loans Purchased	6,417,000	6,496,000	5,353,000	
Net Deferred Loan (Fees) Costs	2,044,000	1,736,000	83,000	
Allowance for Loan Losses	(10,967,000)	(10,892,000)	(9,710,000)	
NET LOANS	754,970,000	783,491,000	757,740,000	
Premises and Equipment	1,066,000	1,076,000	1,318,000	
Restricted Stock, at Cost	6,244,000	6,244,000	3,917,000	
Bank Owned Life Insurance ("BOLI")	8,340,000	8,288,000	8,087,000	
Deferred Income Taxes	7,457,000	9,679,000	3,291,000	
Goodwill	3,061,000	3,061,000	3,061,000	
Right of Use ("ROU") Asset	3,827,000	3,977,000	4,565,000	
Accrued Interest and Other Assets	6,513,000	7,376,000	7,667,000	
TOTAL ASSETS	\$ 1,138,871,000	\$ 1,437,846,000	\$ 1,365,925,000	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Deposits:				
Noninterest-Bearing Demand	\$ 582,599,000	\$ 584,722,000	\$ 699,968,000	
Money Market	142,138,000	159,199,000	307,440,000	
Savings and NOW	152,371,000	485,394,000	139,447,000	
Time TOTAL DEPOSITS	126,768,000	74,755,000	82,195,000	
TOTAL DEPOSITS	1,003,876,000	1,304,070,000	1,229,050,000	
Subordinated Debenture	50,000,000	50,000,000	50,000,000	
Operating Lease Liability Other Liabilities	4,203,000	4,356,000 9,800,000	4,791,000 8,549,000	
TOTAL LIABILITIES	8,413,000	1,368,226,000	1,292,390,000	
	1,000,192,000	1,500,220,000	1,272,370,000	
Commitments and Contingencies Stockholders' Equity: Preferred Stock - 100,000,000 Shares Authorized, No Par Value;				
No Shares Issued and Outstanding Common Stock - 100,000,000 Shares Authorized, No Par Value;	-	-	-	
Issued and Outstanding 3,289,444 at March 31, 2023 and 3,314,358 at December 31, 2022 and 3,437,891 at December 31, 2021	14,343,000	13,986,000	14,693,000	
Additional Paid-in Capital	2,081,000	2,305,000	2,288,000	
Retained Earnings	66,370,000	65,128,000	54,377,000	
Accumulated Other Comprehensive (Loss) Income, Net of Taxes of	~ ~	* *		
(\$4,358,000) on March 31, 2023, (\$4,937,000) on December 31, 2022 and				
\$911,000 on December 31, 2021	(10,415,000)	(11,799,000)	2,177,000	
TOTAL STOCKHOLDERS' EQUITY	72,379,000	69,620,000	73,535,000	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,138,871,000	\$ 1,437,846,000	\$ 1,365,925,000	

### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME (unaudited)

	Three Months Ended			
	March 31, 2023		March 31, 2022	
INTEREST INCOME				· · · · · · · · · · · · · · · · · · ·
Interest and Fees on Loans	\$	9,904,000	\$	7,942,000
Interest on Taxable Investment Securities		812,000		599,000
Interest on Tax-Exempt Investment Securities		346,000		379,000
Other Interest Income		942,000		252,000
TOTAL INTEREST INCOME		12,004,000		9,172,000
INTEREST EXPENSE				
Interest on Deposits		1,667,000		167,000
Interest on Subordiated Debenture		469,000		469,000
Interest on Borrowings		9,000		-
TOTAL INTEREST EXPENSE		2,145,000		636,000
NET INTEREST INCOME		9,859,000		8,536,000
Provision for Credit Losses		75,000		125,000
NET INTEREST INCOME AFTER				
PROVISION FOR CREDIT LOSSES		9,784,000		8,411,000
NONINTEREST INCOME				
Service Charges and Fees on Deposits		1,091,000		992,000
Earnings on BOLI		51,000		49,000
Servicing Fees		117,000		186,000
Other		160,000		167,000
(Loss) on Sale of AFS Securities	(166,000)		-	
		1,253,000		1,394,000
NONINTEREST EXPENSE				
Salaries and Employee Benefits		2,654,000		2,353,000
Furniture and Equipment Expense		108,000		127,000
Occupancy Expense of Premises		206,000		209,000
Data Processing		384,000		373,000
Professional and Legal		102,000		181,000
Marketing		59,000		107,000
FDIC Insurance		73,000		3,000
Other		1,281,000		833,000
		4,867,000		4,186,000
INCOME BEFORE INCOME TAXES		6,170,000		5,619,000
Income Tax Expense		1,552,000		1,561,000
NET INCOME	\$	4,618,000	\$	4,058,000
Basic Earnings Per Common Share	\$	1.40	\$	1.18
Diluted Earnings Per Common Share	\$	1.37	\$	1.15

#### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME

	Year Ended December 31,			
		2022		2021
	(audited)			
INTEREST INCOME				
Interest and Fees on Loans	\$	34,566,000	\$	26,496,000
Interest on Taxable Investment Securities		2,854,000		1,339,000
Interest on Tax-Exempt Investment Securities		1,489,000		1,151,000
Other Interest Income		2,411,000		1,223,000
TOTAL INTEREST INCOME		41,320,000		30,209,000
INTEREST EXPENSE				
Interest on Deposits		2,114,000		993,000
Interest on Subordiated Debenture		1,875,000		1,031,000
Interest on Borrowings		8,000		
TOTAL INTEREST EXPENSE		3,997,000		2,024,000
NET INTEREST INCOME		37,323,000		28,185,000
Provision for Loan Losses		1,200,000		525,000
NET INTEREST INCOME AFTER				
PROVISION FOR LOAN LOSSES		36,123,000		27,660,000
NONINTEREST INCOME				
Service Charges and Fees on Deposits		4,475,000		4,447,000
Earnings on BOLI		201,000		198,000
Gain on Sale of Loans		-		(4,000)
Servicing Fees		634,000		912,000
Other		752,000		602,000
		6,062,000		6,155,000
NONINTEREST EXPENSE				
Salaries and Employee Benefits		9,889,000		7,949,000
Furniture and Equipment Expense		450,000		467,000
Occupancy Expense of Premises		829,000		786,000
Data Processing		1,665,000		1,319,000
Professional and Legal		817,000		752,000
Marketing		426,000		293,000
FDIC Insurance		238,000		605,000
Other		3,769,000		3,049,000
		18,083,000		15,220,000
<b>INCOME BEFORE INCOME TAXES</b>		24,102,000		18,595,000
Income Tax Expense		6,741,000		4,416,000
NET INCOME	\$	17,361,000	\$	14,179,000
Basic Earnings Per Common Share	\$	5.14	\$	4.04
Diluted Earnings Per Common Share	\$	5.00	\$	3.95
	Ŷ	2.00	Ψ	5.55

#### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

	Common Stock		Additional		Accumulated Other	CW BANCORF
	Number of Shares	Amount	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Total
Balance at December 31, 2020 (audited)	3,531,996	\$ 13,905,000	\$ 3,069,000	\$ 49,830,000	\$ 3,404,000	\$ 70,208,000
Net Income				14,179,000		14,179,000
Stock-Based Compensation			90,000			90,000
Stock Repurchase	(318,993)	(2,712,000)		(6,795,000)		(9,507,000)
Stock Options Exercised	224,888	3,500,000	(871,000)			2,629,000
Dividends on Common Stock				(2,837,000)		(2,837,000)
Other Comprehensive Income					(1,227,000)	(1,227,000)
Balance at December 31, 2021 (audited)	3,437,891	\$ 14,693,000	\$ 2,288,000	\$ 54,377,000	\$ 2,177,000	\$ 73,535,000
Net Income				17,361,000		17,361,000
Stock-Based Compensation			121,000			121,000
Stock Repurchase	(151,763)	(1,326,000)		(3,658,000)		(4,984,000)
Stock Options Exercised	28,230	619,000	(104,000)			515,000
Dividends on Common Stock				(2,952,000)		(2,952,000)
Other Comprehensive Income					(13,976,000)	(13,976,000)
Balance at December 31, 2022 (audited)	3,314,358	\$ 13,986,000	\$ 2,305,000	\$ 65,128,000	\$(11,799,000)	\$ 69,620,000
Cumulative effect of change						
in accounting principles				(832,000)		(832,000)
Net Income				4,617,000		4,617,000
Stock-Based Compensation			53,000			53,000
Stock Repurchase	(74,914)	(663,000)		(1,790,000)		(2,453,000)
Stock Options Exercised	50,000	1,020,000	(277,000)			743,000
Dividends on Common Stock				(753,000)		(753,000)
Other Comprehensive Income					1,384,000	1,384,000
Balance at March 31, 2023 (unaudited)	3,289,444	\$ 14,343,000	\$ 2,081,000	\$ 66,370,000	\$(10,415,000)	\$ 72,379,000