

Bank on The Difference TM

### **CW Bancorp**

Disclosure Statement Rule 15c2-11(5) and Rule 144(c)(2) Under the Securities Exchange Act of 1934

1. The exact name of the issuer and its predecessor (if any):

CW Bancorp CommerceWest Bank

2. The address of the issuer's principal executive offices:

2445 McCabe Way, Suite 300

Irvine, CA 92614

Telephone: 866-521-CWBK Website: <u>www.cwbk.com</u>

3. The state of incorporation:

California

4. The exact title and class of securities:

Common stock (CWBK)

5. The par or state value of the securities:

No par value.

6. The number of shares or total amount of the securities outstanding as of the end of the issuer's most recent fiscal year:

3,235,711 shares of outstanding common stock as of June 30, 2023.

7. The name and address of the firm that facilitates stock purchases and sales:

Michael Natzic Telephone: Hilltop Securities Inc. Email:

42605 Moonridge Rd. Website

Big Bear Lake, CA 92315

Telephone: 909-584-4500

ail: michael.natzic@HilltopSecurities.com

Website: www.HilltopSecurities.com

Jeffrey T. McMurray Telephone: 800-526-6397

Janney Montgomery Scott LLC Email: <u>imcmurray@janney.com</u>

1717 Arch Street Website: www.janney.com Philadelphia, PA 19103

Joey WarmenhovenTelephone:971-323-0698JWTT Inc.Email:joey@jwttinc.com1231 NW Hoyt St., Suite 206Website:www.jwttinc.com

Portland, OR 97209

### 8. The name and address of the stock transfer agent:

Computershare Telephone: 800-962-4284

350 Indiana St., Suite 800 Email: syed.hussaini@computershare.com

Golden, CO 80401 Website: <u>www.computershare.com</u>

#### 9. The nature of the issuer's business:

The issuer is a one-bank holding company for CommerceWest Bank, a California chartered commercial bank that was organized in 2000 and is based in Irvine, California.

### 10. The nature of the products or services offered:

CommerceWest Bank is a full service commercial bank that offers a wide range of loan products, depository products and treasury management services.

#### 11. The nature and extent of the issuer's facilities:

Both the issuer and the Bank operate from a facility in Irvine, California.

### 12. The name of the Chief Executive Officer and members of the Board of Directors:

Mr. Ivo A. Tjan, Chairman & Chief Executive Officer

Mr. Christopher J. Deering, Director

Mr. David L. Gaba, Director

Mr. Gregory R. Games, Director

Ms. Linda M. Iannone, Director

Ms. Rosanne Luth, Director

Mr. Kenneth A. Shelton, Director

# 13. The issuer's most recent balance sheet and profit and loss and retained earnings statements:

See financial statements as of June 30, 2023 at the end of this document.

### 14. Similar financial information for the preceding fiscal year:

The financial statements that are referenced in Item 13 also contain comparative information for the years ended December 31, 2022 and 2021.

# 15. Whether the broker or dealer of any associated person is affiliated, directly or indirectly with the issuer:

N/A

- 16. Whether the quotation is being published or submitted on behalf of any otherbroker or dealer, and, if so the name of such broker dealer:  $_{\mbox{\scriptsize N/A}}$
- 17. Whether the quotation is being submitted or published directly or indirectly on behalf of the issuer, or any director, officer or any person, directly or indirectly the beneficial owner of more than 10 percent of the outstanding units or shares of anyequity security of the issuer, and, if so, the name of such a person, and the basis forany exemption under the federal securities laws for any sales of such securities on the behalf of such a person:

N/A

# CW Bancorp and Subsidiary

### Consolidated Statements of Financial Condition

as of June 30, 2023, December 31, 2022 and 2021

### Consolidated Statements of Income

for the Quarters and Six Months ended June 30, 2023 and 2022 for the Years ended December 31, 2022 and 2021

### Consolidated Statement of Changes In Stockholders' Equity

For the Six Months ended June 30, 2023 for the Years ended December 31, 2022 and 2021



Bank on The Difference

### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

CW BANCORP AND SUBSIDIARY		December 31,				
ASSETS	June 30, 2023	2022	2021			
	(unaudited)	(aud	lited)			
Cash and Due from Banks Interest-Bearing Deposits in Other Banks	\$ 254,001,000 753,000	\$ 287,188,000 150,500,000	\$ 251,828,000 145,049,000			
TOTAL CASH AND CASH EQUIVALENTS	254,754,000	437,688,000	396,877,000			
Time Deposits in Other Banks	745,000	745,000	1,244,000			
Securities Available for Sale Securities Held to Maturity (net of allowance for credit losses) Loans:	102,357,000 50,686,000	124,608,000 51,613,000	150,470,000 27,688,000			
Real Estate Commercial	593,485,000 91,132,000	629,524,000 108,627,000	551,460,000 162,411,000			
Consumer	54,042,000	48,000,000	48,143,000			
TOTAL LOANS	738,659,000	786,151,000	762,014,000			
Premium on Loans Purchased Net Deferred Loan (Fees) Costs	6,323,000 2,290,000	6,496,000 1,736,000	5,353,000 83,000			
Allowance for Loan Losses	(11,042,000)	(10,892,000)	(9,710,000)			
NET LOANS	736,230,000	783,491,000	757,740,000			
Premises and Equipment Restricted Stock, at Cost	1,008,000 6,840,000	1,076,000 6,244,000	1,318,000 3,917,000			
Bank Owned Life Insurance ("BOLI")	8,392,000	8,288,000	8,087,000			
Deferred Income Taxes	6,009,000	9,679,000	3,291,000			
Goodwill	3,061,000	3,061,000	3,061,000			
Right of Use ("ROU") Asset	3,675,000	3,977,000	4,565,000			
Accrued Interest and Other Assets	7,628,000	7,376,000	7,667,000			
TOTAL ASSETS	\$ 1,181,385,000	\$ 1,437,846,000	\$ 1,365,925,000			
LIABILITIES AND STOCKHOLDERS' EQUITY						
Deposits:						
Noninterest-Bearing Demand	\$ 609,859,000	\$ 584,722,000	\$ 699,968,000			
Money Market	135,590,000	159,199,000	307,440,000			
Savings and NOW	142,836,000	485,394,000	139,447,000			
Time TOTAL DEPOSITS	153,068,000 1,041,353,000	74,755,000 1,304,070,000	82,195,000 1,229,050,000			
Subordinated Debenture	50,000,000	50,000,000	50,000,000			
Operating Lease Liability	4,046,000	4,356,000	4,791,000			
Other Liabilities	12,324,000	9,800,000	8,549,000			
TOTAL LIABILITIES	1,107,723,000	1,368,226,000	1,292,390,000			
Commitments and Contingencies Stockholders' Equity:			, , ,			
Preferred Stock - 100,000,000 Shares Authorized, No Par Value; No Shares Issued and Outstanding Common Stock - 100,000,000 Shares Authorized, No Par Value;	-	-	-			
Issued and Outstanding 3,235,711 at June 30, 2023 and						
3,314,358 at December 31, 2022 and 3,437,891 at December 31, 2021	13,922,000	13,986,000	14,693,000			
Additional Paid-in Capital	2,119,000	2,305,000	2,288,000			
Retained Earnings	68,658,000	65,128,000	54,377,000			
Accumulated Other Comprehensive (Loss) Income, Net of Taxes of (\$4,619,000) on June 30, 2023, (\$4,937,000) on December 31, 2022 and \$911,000 on December 31, 2021	(11,037,000)	(11,799,000)	2,177,000			
TOTAL STOCKHOLDERS' EQUITY	73,662,000	69,620,000	73,535,000			
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,181,385,000	\$ 1,437,846,000	\$ 1,365,925,000			

# CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME (unaudited)

	Three Months Ended			Six Months Ended June 30,				
	June 30, 2023		June 30, 2022		2023		2022	
INTEREST INCOME								
Interest and Fees on Loans	\$	9,978,000	\$	8,184,000	\$	19,882,000	\$	16,126,000
Interest on Taxable Investment Securities		797,000		736,000		1,609,000		1,335,000
Interest on Tax-Exempt Investment Securities		230,000		374,000		576,000		753,000
Other Interest Income		2,508,000		426,000		3,450,000		678,000
TOTAL INTEREST INCOME		13,513,000		9,720,000		25,517,000		18,892,000
INTEREST EXPENSE								
Interest on Deposits		2,644,000		159,000		4,311,000		325,000
Interest on Subordiated Debenture		469,000		469,000		938,000		938,000
Interest on Borrowings		· -		1,000		9,000		2,000
TOTAL INTEREST EXPENSE		3,113,000		629,000		5,258,000		1,265,000
NET INTEREST INCOME		10,400,000		9,091,000		20,259,000		17,627,000
Provision for Credit Losses		99,000		375,000		174,000		500,000
NET INTEREST INCOME AFTER								
PROVISION FOR CREDIT LOSSES		10,301,000		8,716,000		20,085,000		17,127,000
NONINTEREST INCOME								
Service Charges and Fees on Deposits		1,318,000		1,149,000		2,409,000		2,141,000
Earnings on BOLI		53,000		51,000		104,000		100,000
Servicing Fees		116,000		121,000		233,000		307,000
Other		175,000		194,000		335,000		361,000
Net Loss on Sale of AFS Securities		-		-		(166,000)		-
		1,662,000		1,515,000		2,915,000	-	2,909,000
NONINTEREST EXPENSE								
Salaries and Employee Benefits		2,568,000		2,466,000		5,222,000		4,819,000
Furniture and Equipment Expense		110,000		114,000		218,000		241,000
Occupancy Expense of Premises		213,000		206,000		419,000		415,000
Data Processing		471,000		405,000		855,000		778,000
Professional and Legal		276,000		205,000		378,000		386,000
Marketing		102,000		131,000		161,000		238,000
FDIC Insurance		170,000		86,000		243,000		89,000
Other		2,131,000		791,000		3,412,000		1,624,000
		6,041,000		4,404,000		10,908,000		8,590,000
INCOME BEFORE INCOME TAXES		5,922,000		5,827,000		12,092,000		11,446,000
Income Tax Expense		1,708,000		1,641,000		3,260,000		3,202,000
NET INCOME	\$	4,214,000	\$	4,186,000	\$	8,832,000	\$	8,244,000
Basic Earnings Per Common Share	\$	1.29	\$	1.23	\$	2.69	\$	2.41
Diluted Earnings Per Common Share	\$	1.27	\$	1.20	\$	2.64	\$	2.35

## CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME

	Year Ended December 31,				
		2022	2021		
		(audi	ited)		
INTEREST INCOME					
Interest and Fees on Loans	\$	34,566,000	\$	26,496,000	
Interest on Taxable Investment Securities		2,854,000		1,339,000	
Interest on Tax-Exempt Investment Securities		1,489,000		1,151,000	
Other Interest Income		2,411,000		1,223,000	
TOTAL INTEREST INCOME		41,320,000		30,209,000	
INTEREST EXPENSE					
Interest on Deposits		2,114,000		993,000	
Interest on Subordiated Debenture		1,875,000		1,031,000	
Interest on Borrowings		8,000			
TOTAL INTEREST EXPENSE		3,997,000		2,024,000	
NET INTEREST INCOME		37,323,000		28,185,000	
Provision for Loan Losses		1,200,000		525,000	
NET INTEREST INCOME AFTER		_			
PROVISION FOR LOAN LOSSES		36,123,000		27,660,000	
NONINTEREST INCOME					
Service Charges and Fees on Deposits		4,475,000		4,447,000	
Earnings on BOLI		201,000		198,000	
Gain on Sale of Loans		-		(4,000)	
Servicing Fees		634,000		912,000	
Other		752,000		602,000	
		6,062,000		6,155,000	
NONINTEREST EXPENSE		-,,		., ,	
Salaries and Employee Benefits		9,889,000		7,949,000	
Furniture and Equipment Expense		450,000		467,000	
Occupancy Expense of Premises		829,000		786,000	
Data Processing		1,665,000		1,319,000	
Professional and Legal		817,000		752,000	
Marketing		426,000		293,000	
FDIC Insurance		238,000		605,000	
Other		3,769,000		3,049,000	
		18,083,000		15,220,000	
INCOME BEFORE INCOME TAXES		24,102,000		18,595,000	
Income Tax Expense		6,741,000		4,416,000	
-			_		
NET INCOME	\$	17,361,000	\$	14,179,000	
Basic Earnings Per Common Share	\$	5.14	\$	4.04	
Diluted Earnings Per Common Share	\$	5.00	\$	3.95	
6	~	2.30	~	2.20	

### CW BANCORP AND SUBSIDIARY CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

	Common Stock		Additional		Accumulated Other	
	Number of Shares	Amount	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Total
Balance at December 31, 2020 (audited)	3,531,996	\$ 13,905,000	\$ 3,069,000	\$ 49,830,000	\$ 3,404,000	\$ 70,208,000
Net Income				14,179,000		14,179,000
Stock-Based Compensation			90,000			90,000
Stock Repurchase	(318,993)	(2,712,000)		(6,795,000)		(9,507,000)
Stock Options Exercised	224,888	3,500,000	(871,000)			2,629,000
Dividends on Common Stock				(2,837,000)		(2,837,000)
Other Comprehensive Income					(1,227,000)	(1,227,000)
Balance at December 31, 2021 (audited)	3,437,891	\$ 14,693,000	\$ 2,288,000	\$ 54,377,000	\$ 2,177,000	\$ 73,535,000
Net Income				17,361,000		17,361,000
Stock-Based Compensation			121,000			121,000
Stock Repurchase	(151,763)	(1,326,000)		(3,658,000)		(4,984,000)
Stock Options Exercised	28,230	619,000	(104,000)			515,000
Dividends on Common Stock				(2,952,000)		(2,952,000)
Other Comprehensive Income					(13,976,000)	(13,976,000)
Balance at December 31, 2022 (audited)	3,314,358	\$ 13,986,000	\$ 2,305,000	\$ 65,128,000	\$(11,799,000)	\$ 69,620,000
Cumulative effect of change in accounting principles				(832,000)		(832,000)
Net Income				8,832,000		8,832,000
Stock-Based Compensation			111,000	0,052,000		111,000
Stock Repurchase	(131,547)	(1,165,000)	,,,,,,	(2,964,000)		(4,129,000)
Stock Options Exercised	52,900	1,101,000	(297,000)	· · · /		804,000
Dividends on Common Stock	•		, , ,	(1,506,000)		(1,506,000)
Other Comprehensive Income				· · · /	762,000	762,000
Balance at June 30, 2023 (unaudited)	3,235,711	\$ 13,922,000	\$ 2,119,000	\$ 68,658,000	\$(11,037,000)	\$ 73,662,000